

## Message Text

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PAGE 01 SOFIA 01355 080849Z

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ACTION EUR-06

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INFO AMEMBASSY VIENNA

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VIENNA FOR EWTC

E.O. 11652: N/A

TAGS: BEXP, BU

SUBJECT: TRADE OPPORTUNITIES WITH TECHNIKA

REF: SOFIA 1272

1. TECHNIKA, THE FOREIGN TRADE ORGANIZATION RESPONSIBLE FOR IMPORT OF LICENSES, HAS RECENTLY REQUESTED EMBASSY ASSISTANCE IN CONTACTING US FIRMS IN CONJUNCTION WITH PROJECTS OUTLINED BELOW. PERSON TO CONTACT FOR ALL PROJECTS IS ENGINEER N. NIKOLOV, DIRECTOR DEPARTMENT 1, TECHNIKA.

A) LICENSE FOR TECHNOLOGY AND EQUIPMENT FOR PRODUCTION SINTERED STEEL BRONZE BANDS FOR BALL-BEARING BUSHES AND SHELLS.

B) LICENSE FOR TECHNOLOGY FOR PRODUCTION METAL-CERAMIC PRODUCTS WITH HIGH PHYSICAL-MECHANICAL PROPERTIES, COMPLEX CONFIGURATION AND EXACT SIZES, MADE OF LOW ALLOY IRON DUST. TECHNIKA HAS CONTACTED BOTH LATROBE STEEL COMPANY OF LATROBE, PA. AND AVNET SHAW OF PLAINVIEW, N.Y. FOR PROJECTS A AND B, BUT HAS RECEIVED NO REPLIES TO DATE.

C) LICENSE FOR MACHINES TO SORT FRUIOQ ACCORDING TO WEIGHT. TECHNIKA CONTACTED FMC OF SAN JOSE BUT RECEIVED NO RESPONSE.

D) LICENSE FOR IMMERSIBLE PUMPS. TECHNIKA HAS CONTACTED FLOWAY PUMPS OF FRESNO, CALIFORNIA AND RED JACKET OF DAVENPORT, IOWA BUT RECEIVED NO RESPONSE.

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PAGE 02 SOFIA 01355 080849Z

E) LICENSE FOR PRODUCTION OF AUTONOMOUS ROOM AIR CONDI-

TIONERS WITH COOLING CAPACITIES FROM 1660 AND 4500 KILO-CALORIES PER HOUR.

F) LICENSE FOR PRODUCTION OF CENTRIFUGAL AND AXIS VENTILATOR ROTORS FOR ROOM AIR CONDITIONERS. WESTINGHOUSE IN NEW YORK HAS BEEN CONTACTED ABOUT PROJECTS E AND F WITH NO RESULTS TO DATE.

G) LICENSE FOR PRODUCTION OF COOLING BLOCK UNITS FOR CONTAINERS. TECHNIKA HAS BEEN INFORMED THAT US COMPANY THERMOKING IS LEADER IN THIS FIELD BUT HAS BEEN UNABLE CONTACT.

H) LICENSE FOR PURCHASE OF TECHNOLOGY FOR THE PRODUCTION OF HYDRAULIC CYLINDERS. COMPLETE SPECIFICATIONS IN FRENCH WILL BE POUCHED SEPARATELY.

I) LICENSE FOR PURCHASE OF CUTTING TOOLS FOR STONE, OR SPECIFICALLY DIAMOND CUTTING TOOLS, WHEELS, AND KNIVES USED IN STONE INDUSTRY. SPECIFICATIONS IN ENGLISH WILL BE POUCHED SEPARATELY

J) LICENSE FOR "TWIST-OFF" CAPS FOR BOTTLES. TECHNIKA HAS BEEN DISCUSSING THIS PROJECT WITH CONTINENTAL CAN OF NEW YORK.

K) LICENSE FOR "TIN PACKING". SOMEWHAT AMBIGUOUS LISTING APPARENTLY REFERRING TO NEGOTIATIONS WITH AMERICAN CAN FOR CANNING FACTORY.

L) LICENSE FOR HIGH-STABILITY, HIGH-PRODUCTIVITY DIE-CUTTERS FOR CUTTING PLATES FOR ELECTRIC MOTORS AND TRANSFORMERS FROM SILICON SHEETS. TECHNOLOGY AND KNOW-HOW IS REQUIREE AND ULTIMATE PROJECT IS WORTH \$20-30 MILLION.

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